SMART Visual Collaboration Solutions Adoption Resource Packages

Seeing a return on your investment in SMART visual collaboration solutions is dependent on end-users adopting these solutions into their daily meeting room practices. Adoption is about more than just training alone; it is about helping your end-users first understand how the solutions will benefit their daily business practices and answers the question: "what's in it for me".

To ensure end-user adoption, we have put together Adoption service packages, based on best practices in change management.

These packages cover the crucial steps for end-user adoption:

1. Building **awareness** of how SMART Meeting Pro and SMART Bridgit (optional) will enhance their work processes and meetings.
2. Giving end-users the **knowledge and ability** to put the solutions to use through focused training.
3. **Reinforcing** learning through continual access to our self-guided online resources.

Using the following as a guide, you can select a robust Adoption package for your SMART visual collaboration solutions. Perhaps your staff is already familiar with the components of the solution, and you feel you only need some high level information to help you make the most of your products. Or, perhaps you feel your staff requires a more intensive training experience to get up and running on your new system quickly and smoothly.

Talk to your NetCom Learning Consultant to help you select the right training package for your organization.

Package	Description	Cost
Initial Adoption Package	• Initial full-day onsite* awareness session • One 2-hour online training session • Online resource materials	$5,500
Adoption Package A	• Initial full-day onsite* awareness or collaboration session • Three 2-hour online training sessions • Online resource materials	$7,900 *Package savings: $600*
Adoption Package B	• Initial full-day onsite* awareness or collaboration session • Six 2-hour online training sessions • Online resource materials	$11,800 *Package savings: $800*
Adoption Package C	• Initial full-day onsite* awareness or collaboration session • Nine 2-hour online training sessions • Online resource materials	$16,500 *Package savings: $1,000*

Onsite delivery doesn't include travel expenses, so there will be an additional fee

Training description

Full-day onsite awareness sessions

Adopting SMART visual collaboration solutions within your organization will change the way your employees do business. The first step to ensure your team embraces the change is to generate awareness of the solution you have implemented. A SMART Awareness Event exposes end-users to benefits of the solution and new collaboration capabilities. Your awareness event will be customized to suit the needs of your organization and deployment configuration.

The event is comprised of a 60 to 90 minute session that is repeated throughout the day to accommodate individual staff members, as well as specific departments within your organization.

We recommend that your first event takes place after the install of your solution and targets the users of the initial adoption.

Full-day onsite collaboration training

Our onsite collaboration training provides detailed instruction and hands-on activities that focus on integrating the SMART visual collaboration solutions into your current software and work processes.

The event is comprised of a 60 to 90 minute session that is repeated throughout the day to accommodate individual staff members, as well as specific departments within your organization.

They allow end-users to maximize the benefits of this technology to better accomplish everyday tasks. Speak with one of our consultants about customizing this training for the way your organization works.

2-hour online training sessions

Our 2-hour online targeted training sessions provide further instruction and practice using the system, so you can focus on the specific needs of your own organization, addressing areas that could benefit from some further development. The sessions expand on topics like *Collaborating with SMART Visual Collaboration Solutions*, *Presenting and Brainstorming*, *Engaging Online* and *Managing Meetings*. Pick and choose the modules that best suit your needs.

Online resource materials

SMART provides a variety of online resource materials that can be accessed and reviewed any time, anywhere. Just visit smarttech.com/TrainingforBusiness.

Contact us

Please let us know how we can help you have more productive meetings. Contact your NetCom Learning Consultant for more information at smart@netcomlearning.com, or 888-563-8266.